



ALEUT MANAGEMENT SERVICES ANNOUNCES NEW VP OF BUSINESS DEVELOPMENT

ROB NEEDHAM JOINS THE ALEUT FAMILY OF COMPANIES

FOR IMMEDIATE RELEASE

Colorado Springs, CO (November 23, 2010) – Aleut Management Services, LLC (AMS) (www.aleutmgt.com) a leading provider of services to state and federal government customers announced today the appointment of Robin P. “Rob” Needham as Vice President of Business Development effective December 1, 2010. Needham, an industry veteran with a proven track record of leading growth across multiple business sectors, is charged with directing AMS’ strategy of portfolio diversification integrating a mix of federal and commercial customers to the already robust list of defense and security customers.

Needham joins AMS from Rivada Networks, based in Colorado Springs, CO where he was the Vice President of Business Development. While at Rivada, Needham pioneered new market areas for the company and implemented a successful customer-focused business development approach that doubled Rivada’s annual revenue in 18 months.

Sam Cole, President of AMS, said “We are excited to have Rob join the AMS leadership team. His knowledge and experience in both the federal and commercial sectors will help AMS deliver our world-class services to new customers and propel us to the next level of our long-term growth strategy.”

With more than 700 employees operating in more than 25 locations, The Aleut family of companies provides services to state and federal customers across a number of disciplines including IT, communications, base operations support, logistics, and civil engineering. Aleut Management Services is an Alaska Native-owned business based in Colorado Springs, Colorado.

Applications for employment may be submitted through the company’s website at www.aleutmgt.com.

###

CONTACT:

Carole Horst, Communications Officer, Aleut Management Services, LLC
(719) 262-7160 ❖ carole.horst@aleutmgt.com
5520 Tech Center Drive, Colorado Springs, Colorado 80919-2352